

**Richland School District**  
**Request for Proposal – Managed Internal Broadband**

**Date of Issue: January 14, 2026**

**Closing Date and Time: February 19, 2026, at 1:00 PM**

**Single Point of Contact (SPC): Glenn Whitcomb, IT Director**

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**Electronic Submission Portal**

<https://erate.imesd.k12.or.us/submission/O6bZAvBp78bxwiq6c7nc>

The Richland School District (RSD) is accepting proposals for a partner to provide comprehensive managed internal broadband services as described in the E-Rate eligible services list. The district is seeking a five-year contract with options to renew it for up to an additional five years.

The district intends to request E-Rate funding support for the services outlined in this document; as such, bidders must be a qualified E-Rate service provider with an active Service Provider Identification Number (SPIN).

**Current Environment**

RSD currently has 26 buildings— 22 schools, one administrative building and one support services complex—with 13726 students and approximately 1,500 employees.

Richland School District's current switching environment is primarily comprised of switches monitored and managed by Juniper Mist software. Each building has a single MDF (Main Distribution Facility) and several IDFs (Intermediate Distribution Facility). MDFs are connected to each IDF via a pair of 10G fiber connection modules. Multiple Layer 3 switches at each MDF are connected to the district's Data Center core switches (Juniper EX4600) via 10g fiber through a leased fiber network. The core EX4600 switch is comprised of multiple switches connected via dedicated fiber links and configured as a virtual switch. The district's edge consists of connection via (20g) K-20's ISP, (2) Palo Alto 5220 - HA, and directly connected to the Juniper EX4600 at the districts' data center. The district's wireless access points are managed by Juniper's Mist cloud controllers.

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Below is the district's inventory of buildings that are relevant to this procurement. Included in the table are the primary switching and wireless access point models. At some buildings, additional models may exist, however, they are in the minority. The approximate number of switches and access points are also included. It should be the bidder's expectation that the district's building and equipment inventory will expand and contract throughout the term of the agreement and the bidder will need to accommodate the district as its needs change.

<b>Building</b>	<b>Primary Equipment Models (not all inclusive)</b>	<b>Approximate Switch Count</b>	<b>Approximate Wireless Access Point Count</b>	<b>Bldg. Type</b>
Badger Mt. Elementary	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	10	26	School
Jason Lee Elementary	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	12	18	School
Jefferson Elementary	Juniper EX3400-48P Juniper AP33	9	22	School
Lewis & Clark Elementary	Juniper EX3400-48P Juniper AP33	11	20	School
Marcus Whitman Elementary	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	9	24	School
Orchard Elementary	Juniper EX3400-48P Juniper AP33	11	21	School
Sacajawea Elementary	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	10	20	School
Tapteal Elementary	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	13	24	School
White Bluffs Elementary	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	10	18	School
William Wiley Elementary	Juniper EX3400-48P Juniper AP33	7	23	School
Desert Sky Elementary	Juniper EX3400-48P Juniper AP33	9	21	School
Carmichael Middle School	Juniper EX3400-48P/ Juniper (1) EX2300-C-12P Juniper AP33	12	45	School
Leona Libby Middle School	Juniper EX3400-48P Juniper AP33	23	53	School
Chief Joseph Middle School	Juniper EX3400-48P Juniper AP33	12	44	School
Enterprise Middle School	Juniper EX3400-48P Juniper AP33	9	45	School
Hanford High School	Juniper (32) EX3400-48P/ Juniper (1) EX2300-C-12P Juniper (86) AP33 Juniper (16) AP43 Juniper (3) AP63	33	105	School

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Richland High School	Juniper (33) EX3400-48P Juniper (106) AP33 Juniper (10) AP43 Juniper (8) AP63	33	124	School
Rivers Edge High School	Juniper (5) EX3400-48P Juniper (1) EX2300-C-12P Juniper (15) AP33	6	15	School
Early Learning Center	Juniper (4) EX3400-48P Juniper (1) EX2300-C-12P Juniper (7) AP33	4	7	School
Pacific Crest Online Academy	Juniper (3) EX3400-48P Juniper (3) AP33 Juniper (3) EX4600	6	3	School/Data Center
Three Rivers Home Link	Juniper (5) EX3400-48P Juniper (10) AP33 Juniper (1) AP43	5	11	School
Three Rivers Home Link (Lynx Campus)	Juniper (2) EX3400-48P Juniper (7) AP33 Juniper (1) AP43	2	8	School
Teaching and Learning Center (NIF)	Juniper (8) EX3400-48P Juniper (16) AP33 Juniper (2) AP43	8	18	Non-Instructional Facility (NIF)
MOT - Thayer (NIF)	Juniper (3) EX3400-48P Juniper (5) AP33 Juniper (1) AP43 Juniper (2) AP63	3	8	Non-Instructional Facility (NIF)
Technology (NIF)	Juniper (6) EX3400-48P Juniper (8) AP43 Juniper (1) EX4600	7	8	Non-Instructional Facility (NIF)
Stevens Center	Juniper (3) EX3400-48P Juniper (5) AP33	3	5	Non-Instructional Facility (NIF)

**Scope of Work and Requirements**

Proposed solutions should:

- Allow for operation, management, and monitoring of eligible broadband connections for both district purchased, and vendor leased equipment
- Allow for procurement, installation, activation, and configuration of eligible components for both district purchased, and vendor leased equipment; including the necessary cabling and physical infrastructure required to operate an internal broadband network
- Accommodate scenarios of both district purchased and vendor leased equipment
- Grow with the district. As the district adds buildings, equipment, bandwidth, etc., bidders should have the capability to easily scale their monitoring and management operations
- Annually, at a minimum, survey the district's internal broadband network and make configuration, procurement, or provision recommendations to maintain a modern, secure, and reliable network
- Only cover eligible services as outlined on the USAC E-Rate Eligible Services List. Non-eligible services will be addressed in an agreement outside of this request for proposal

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- Offer operation, management, and monitor pricing in an all-inclusive, simplified manner (eg. by student count, staff FTE, etc.) to allow for scalability and predictable budgeting
- Provide offsite network configuration backup as needed
- Offer a standard, timely process for network configuration moves, adds, and changes as needed
- Provide 24/7/365 monitoring and support with a defined Service Level Agreement (SLA) that demonstrates reasonable urgency in addressing non-service and service affecting incidents; including outage notification and timely on-premises response depending on incident severity
- Be supported by a highly qualified and reliable vendor with experience operating, managing, and monitoring similar size networks in educational institutions
- Be supported by full-time, in-house staff with the technical training and certifications necessary to engineer and manage the district's existing Juniper infrastructure, including at a minimum one JNCIS, JNCIP, JNCIE on staff.
- Able to support 802.1x, Authentication and provide Certificate management for Mist wired/wireless environments including certificate procurement as part of the contract.
- Be compatible with the existing network management software or provide similar administrative capabilities without duplicating systems or adding additional complexities

**Proposal Contents**

Proposals should include the following items:

- Documentation of all recurring and non-recurring costs, clearly separating E-Rate Category 1 and Category 2 eligible costs
- Work plan, describing the approach and timeline for onboarding the district into its operating, management, and monitoring environment
- Clear outline of vendor and district responsibilities
- Description of the firm's relevant experience in the education industry and abilities that allow the firm to meet the needs of this project, including at least two references from educational institutions in which the firm performed similarly scoped work
- Documentation of the in-house personnel expertise that demonstrates the firm's ability to manage the district's network (eg. training, certifications, project experience, etc.)
- Pricing for the hypothetical school building equipment outlined in Appendix A, including all hardware, software, installation, and maintenance costs for both a vendor lease and district purchase option
- Description of proactive monitoring practice, Service Level Agreement and standard protocol for responding to detected incidents
- Bidder's current USAC E-Rate Service Provider Identification Number

**Notice to Bidders of Immediate, Time-Sensitive Projects**

The district has several projects that will utilize 2026-27 E-Rate funding (listed below). Bidders should be prepared to quickly spec-out the projects so the district may submit the appropriate Form 471's by the deadline of April 1, 2026.

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Anticipated 2026-27 Projects:

- Network Core Reengineer and Refresh as needed
- Switch and Uninterruptable Power Supply Refresh (limited bldgs)
- Replacement NGFW or Cloud FW
- Extending wireless external building coverage
- Replacement of UPS batteries district wide

**Evaluation Criteria**

1. Price of E-Rate eligible products and services – 45%
2. Bidder Qualifications (references, project experience, staffing, etc.) – 40%
3. Responsiveness to RFP requirements – 15%

**Proposal Submission**

Proposals will only accepted via the Electronic Bid Portal:

<https://erate.imesd.k12.or.us/submission/O6bZAvBp78bxwiq6c7nc> by 1 p.m. PST, February 19, 2026.

Any proposals received after this date will not be considered.

**Questions**

For technical questions, please contact Randy Presnell, Network Engineer, at [randy.presnell@rsd.edu](mailto:randy.presnell@rsd.edu).

Bidders agree to comply with Washington state law, District policies, and the District Guidelines

**Appendix A**

To evaluate pricing, bidders are asked to provide pricing for the following equipment for a hypothetical school building. Bidders should include all hardware, software, installation, and maintenance costs for two scenarios, a vendor lease and a district outright purchase option. Equivalencies of the equipment below may be submitted and must be compatible with the existing network management software or provide similar administrative capabilities without duplicating systems or adding additional complexities.

QTY	Part Number	Description
2	SFP-10G-LRM	10GBASE-LRM SFP Module
4	SFP-10GSR-85	10GBASE-SR SFP Module
1	SMLCDX	3m (10ft) Fiber Patch Cable, LC UPC to LC UPC, Duplex, 2 Fibers, Single Mode (OS2)
4	OM3LCDX	3m (10ft) Fiber Patch Cable, LC UPC to LC UPC, Duplex, 2 Fibers, Multimode (OM3)
5	PR1500RTXL2UCN	Cyber Power SMART APP SINEWAVE UPS SERIES
12	EX3400-48P	Juniper EX3400 PoE+ 48 port network switch

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12	QSFP-40G-PC01	1m (3ft) NVIDIA/Mellanox MC2206130-001 Compatible 40G QSFP+ Juniper virtual chassis cable
1	MTL-ST100A	Mitel ST100a voice switch
22	AP33	Juniper Mist AP33 wireless access point
2	AP43	Juniper Mist AP43 wireless access point
10	AP63	Juniper Mist AP63 wireless access point