QUESTIONS & ANSWERS

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| # | Question | District Response |
| 1 | Just want to confirm that you don't need licensing for the APs? | We should be already good to go for AP licensing. We will only need them for the new switches. |
| 2 | Is the WLAN deployment a full or partial refresh, if partial is it refresh of individual schools or replacement AP’s across the district? | It is a partial refresh across multiple schools. |
| 3 | Scoring Criteria, What is considered Compatibility and Ease of Integration? | We cannot predetermine scores before all bids are received.  Please refer to the RFP, Page 4 – Compatibility Statement. |
| 4 | is managing in a single cloud a pass / fail criteria? | The degree of compatibility/manageability with Meraki Cloud will be scored, but not on a pass/fail basis. |